# THE UNIVERSITY OF IOWA Comprehensive Fiscal Report FY 2014

Each year, the University of Iowa is required to submit to the Board of Regents, a comprehensive fiscal report which compares actual revenues and expenditures with approved budgets, to identify variances and summarize actual uses of funding increases. Details for FY 2014 are described below.

# A. GENERAL UNIVERSITY

#### Revenue

Total General University revenues for FY 2014 were less than the budget by \$1,270,000 or 0.2% under budget.

General University tuition revenues were under budget by \$30,000. This represents a variance of 0.01%.

A breakdown of actual tuition revenue by category is as follows:

|                  | Resident       | Non-Resident   |
|------------------|----------------|----------------|
| Undergraduates   | \$ 76,065,000  | \$ 229,823,000 |
| Graduate (1)     | 32,725,000     | 7,293,000      |
| Professional (1) | 42,050,000     | 20,495,000     |
| Other            | 2,095,000      | 2,311,000      |
| Total            | \$ 152,935,000 | \$ 259,922,000 |

<sup>(1)</sup> Non-Resident RA/TA's paying Resident tuition are included in Resident totals.

FY 2014 reimbursed indirect cost recoveries were less than budget by \$590,000 or 1.4% under budget. Projecting indirect cost recoveries has been challenging given the uncertainties of the federal budget sequestration and its impact on federal research funding.

Interest income was less than the budget by \$560,000. This variance was due to the timing of expenditures during the year. General Fund balances were reduced, thus reducing interest earnings.

#### **Expense**

General University expenditures supported by FY 2014 revenues were \$679,099,000 and under budget by \$1,270,000. Total expenditures, including expenditures supported by Board-approved advanced commitment funds, were \$680,778,000.

|  | <u>Budget</u>         | <u>Actual</u>               |
|--|-----------------------|-----------------------------|
| FY2014 Expense Approved Advanced Commitment Exp. | \$ 680,369,000<br>n/a | \$ 679,099,000<br>1,679,000 |
| Total Expense                                    | \$ 680,369,000        | \$ 680,778,000              |

Salaries comprise 67% of all General Education Fund expenditures. Salary expenditures for FY 2014 exceeded the budget by 1.4%.

General University expenditures for Student Aid were over budget by \$130,000 or 0.2%. Expenditures for Student Aid were \$89,699,000 which equates to 21.7% of actual tuition revenues.

Supplies and Services were under budget by \$11,078,000. Many University units reallocated these resources toward other non-recurring expenses such as building repairs and equipment.

# **Expense by Functional Category**

In addition to reporting expenses by expenditure type (i.e. salaries, supplies, utilities) the University tracks its expenses by purpose through coding of individual transactions. The table below identifies those categories and compares actual expenditures to budget for each.

|  | <u>Budget</u>         | <u>Actual</u>      |
|--|-----------------------|--------------------|
| Instruction                                  | \$ 278,830,000        | \$ 276,715,000     |
| Research                                     | 18,233,000            | 25,432,000         |
| Public Service                               | 2,696,000             | 3,597,000          |
| Academic Support                             | 98,381,000            | 96,186,000         |
| Student Services                             | 23,882,000            | 25,156,000         |
| Institutional Support                        | 62,058,000            | 59,866,000         |
| Operations & Maintenance of Plant            | 106,720,000           | 102,448,000        |
| Scholarships & Fellowships                   | <u>89,569,000</u>     | 89,699,000         |
| Sub-Total<br>Adv. Commitments – O&M of Plant | \$ 680,369,000<br>n/a | \$ 679,099,000<br> |
| Total  | \$ 680,369,000        | \$ 680,778,000     |

Research expenditures were higher than anticipated as collegiate units reallocated funding toward non-recurring grants and contracts cost share and start-up related to faculty hires.

# **Cash Balance of Advanced Commitment Funds**

Actual FY 2014 expenditures exceeded FY 2014 earned revenues due to the expenditure of advance commitment revenues earned and reported in prior years.

According to Iowa Code section 262.9, tuition revenues may be carried forward for use in subsequent years.

In FY 2011, tuition revenue of \$10,500,000 was carried forward to fund future expenses for the Board-approved Library Student Learning Commons project. During FY 2014, \$1,679,000 of project expense was incurred. As of June 30, 2014, all carried forward funds have been spent.

# Library Student Learning Commons Project

| FY11 Carry-forward | \$ 10,500,000 |
|--------------------|---------------|
| Less: FY12 Expense | (2,255,543)   |
| Less: FY13 Expense | (6,565,520)   |
| Less: FY14 Expense | (1,678,937)   |
| Balance            | \$ - 0 -      |

# **Reallocations**

As reported in the FY 2014 Final Budget, the University of Iowa planned to reallocate \$9,800,000 during FY 2014. These reallocations were created through fringe benefit cost reductions and through collegiate and vice presidential unit's review of programs to allow for redeployment of funds into more critical needs. Many of these reallocations supported student success initiatives, outreach and engagement, enhanced technologies, and performance-based salary increases for faculty and professional staff.

Reallocations occurred as indicated below.

| Collegiate Reallocations         | \$ | 2,840,000 |
|----------------------------------|----|-----------|
| VP Unit Reallocations            |    | 967,000   |
| General University Reallocations |    |           |
| Salaries                         |    | 1,716,000 |
| Fringe Benefit Rate Savings      |    | 4,286,000 |
| Total General University         | \$ | 6,002,000 |
| Total Reallocations              |    | 9,809,000 |

# **B. HEALTH CARE UNITS**

#### **Supplemental Appropriation**

The supplemental appropriation in FY2014 was provided to support lowa Care patients through the end of December. Due to the termination of the program, fewer patients were enrolled into the program and less funding was required.

#### **Sales and Services**

The Iowa Care program was terminated in December 2013 which contributed to lower overall volumes compared to budget for acute patient admissions (1.3% below), inpatient and outpatient surgical procedures (0.9% below) and emergency treatment center visits (10.1% below). However, a change in payor mix resulted in increased revenue due to a shift in patients from Iowa Care and Medicaid to commercial insurance payers.

#### **Salaries**

The lower than budgeted patient volumes resulted in labor costs under budget. In addition to volumes under budget, a concerted effort to monitor and manage labor costs was utilized to minimize the need for additional staffing while providing safe and high quality patient care services. All new position requests as well as requests to re-fill vacant positions were reviewed by a multi-disciplinary Hiring Board. Variances on specific line budget categories (i.e. Faculty) also occurred as the result of realigning actual effort with appropriate funding sources.

#### **Professional & Scientific Supplies and Services**

Although certain patient volumes were below budgeted volumes, increased costs over budget occurred in the use of patient care related medical supplies, drugs and purchased services. Increased supply use of medical implants, robotic surgery supplies and other patient care supplies contributed to the variance. In addition, UI Heath Care reported actual bad debt expense and fund transfers that support capital and other commitments exceeded their budgeted levels.

# **Building Repairs**

The need for non-capital building repairs varies annually and is impacted by the availability of resources. In FY2014, various non-recurring building repairs were able to be addressed.

#### **Student Aid**

A separate budget for student aid is not developed in the health care units. The funding for this expense is instead included within the professional services line.

# C. OTHER APPROPRIATED UNITS

# **Oakdale Campus**

Both revenue and expense for the Oakdale unit were 87.7% of the budget. Reimbursed indirect cost recoveries were down by 35% or \$374,000. As a result, the General Fund supported a larger portion of utility costs for the Oakdale campus than originally anticipated. The State Hygienic Laboratory is the largest consumer of overall Oakdale Campus utilities.

# **Hygienic Laboratory**

Both revenue and expense for the Hygienic Laboratory unit were 99.9% of the budget.

# **Family Practice Program**

Both revenue and expense for the Family Practice Program unit were 99.9% of the budget.

## **Special Purpose Appropriations**

FY 2014 Special Purpose appropriations were as follows:

| Primary Health Care                                  | \$   | 648,930   |
|--|------|-----------|
| Iowa Online AP Academy                               |      | 481,849   |
| State of Iowa Cancer Registry                        |      | 149,051   |
| Substance Abuse                                      |      | 55,529    |
| Non-Profit Resource Center                           |      | 162,539   |
| Biocatalysis   |      | 723,727   |
| Advance Drug Development                             |      | 93,645    |
| Technology Innovation Center                         |      | 37,119    |
| Oakdale Research Park                                |      | 78,515    |
| Iowa Registry for Congenital and Inherited Disorders |      | 38,288    |
| Iowa Flood Center                                    | 1    | 1,500,000 |
| Entrepreneurship and Economic Growth                 | 2    | 2,000,000 |
| Total  | \$ 5 | 5,969,192 |

Both revenue and expense for each of the Special Purpose units were 100% of the budgets.

# D. RESTRICTED FUNDS

The Restricted Fund includes the Organized Activities Fund, the Auxiliary Enterprise Fund, the Current Restricted Fund and the Plant Fund. Activity highlights and significant actual to budget variances are described below.

#### **Revenue**

#### **State Appropriations**

Included in the Restricted Fund were four appropriations from the General Assembly for FY 2014.

Tuition replacement funding in the amount of \$9,930,000 was received to address debt service on outstanding Academic Building Revenue Bonds.

Capital appropriations of \$11,510,000 were drawn during FY 2014 for fire safety, the Dental Science Building remodel and fit-out of rooms at the University Hygienic Laboratory.

The University received and spent \$1,050,000 from the Innovation Fund for the development of technology commercialization, marketing and business development efforts in areas related to technology commercialization, entrepreneurship, and business growth. An equal amount of matching funds was provided from other sources.

Additionally, \$8,392,000 was received for Iowa Care physician reimbursement. The remaining funds appropriated for this program were reported with University Hospitals.

# **Federal Support**

The Restricted Fund includes sponsored activities, predominantly research and student financial aid funded from federal and other external sources. Federal Support was approximately 9.7% over the budgeted amount due to higher than expected FEMA reimbursements for the flood of 2008. FEMA reimbursements fluctuate due to building construction schedules and timing of FEMA obligations and reimbursement approvals.

#### **Intra State Receipts**

It has been a longstanding requirement of the Board Office that the revenue and expenditure beginning budgets for the Restricted Fund be in balance even though this is never the case at the end of the year given the "going concern" nature of the Restricted Fund's major components. In order to accomplish this required balancing in the original budget, the University uses the Intra State Receipts line in the Department of Management Report. At the end of each year this creates a significant variance between budget and actual numbers for Intra State Receipts. Intra State Receipts are intended to reflect only net transfers for the year.

#### **Tuition and Fees**

Actual Non-General Education Fund Tuition and Fees (e.g. Continuing Education off-campus offerings and mandatory fees) were 11.9% less than the FY 2014 budget of \$71,814,000.

#### **Bond & Loan Proceeds**

The original bond sale projection was \$102,900,000. The actual amount of bonds and master financial leases sold in FY 2014 totaled \$150,485,000. The amounts below include Master Lease drawdowns as well as bond proceeds.

|   | <u>Budget</u>                   | <u>Actual</u>                     |
|---|---------------------------------|-----------------------------------|
| Residence System (new dormitory)                                      | 29.00 million                   | 27.94 million                     |
| Parking (UIHC ramp 2 replacement)                                     | 21.40 million                   | 20.00 million                     |
| ABRB (flood funding)  | 27.50 million                   | 57.60 million                     |
| Utility System  | 25.00 million                   | n/a                               |
| Athletics Master Lease (Kinnick Scoreboard and Football Ops Facility) | n/a                             | 38.00 million                     |
| Parking Master Lease (Parking Access and Revenue Control System)      | n/a                             | 4.50 million                      |
| Fleet Services (vehicle purchases)                                    | <u>n/a</u><br>\$ 102.90 million | 2.45 million<br>\$ 150.49 million |

#### Sales and Services

Actual income from Sales and Services exceeded the original budget by 3.1%. This variance is due to a conservative original budget.

#### Other Income

Other Income was 10.0% higher than the amount budgeted. This variance is primarily due to a conservative original budget and higher than anticipated Non-Federal Grants and Contracts revenues.

The Other Income revenue category consists of the following components:

Non-Federal Gifts, Grants and Contracts

Commissions and Royalties

Fines

Other Miscellaneous Revenue

#### **Expense**

Actual total expenses for FY 2014 were greater than the budget by \$66,849,000 or 4.5%.

Although expenditures were higher than anticipated in categories such as Supplies, Utilities, Rentals, Debt Service and Equipment, these increases were offset by lower than expected expenses in Salaries and Building Repairs. Actual Restricted Fund Student Aid for FY 2014 was similar to FY 2013.

#### **Plant Capital**

Plant Capital was over budget by \$60,829,000 or 24.3%. The variance in plant capital expenditures is the result of adjustments in earlier projections of construction schedules and the large number of capital projects occurring on campus, particularly UIHC and flood recovery.

# The University of Iowa University Housing Comparison of Budget vs Actual FY 2013-2014

|   | Actual<br>2013-2014  | Board<br>Approved<br>Budget<br>2013-2014   | Over /<br>(Under)<br>Budget   |
|---|--|--|---|
| OPERATIONS  |  |  |   |
| Revenues  | \$ 68,725,380  | \$ 68,309,504  | \$ 415,876  |
| Expenditures for Operations   | 52,044,867   | 52,639,643   | (594,776)   |
| Net Revenues  | 16,680,513   | 15,669,861   | 1,010,652   |
| % of Revenues   | 24.3%  | 22.9%  |   |
| Debt Service (due July 1)   | 6,940,926  | 6,663,750  | (277,176) <b>(1)</b>  |
| Mandatory Transfers   | 600,000  | 600,000  | <u> </u>  |
| Net After Debt Service &  |  |  |   |
| Mandatory Transfers   | \$ 9,139,587   | \$ 8,406,111   | \$ 733,476  |
| % of Revenues   | 13.3%  | 12.3%  |   |
| University Overhead Payment   |  |  |   |
| From Surplus  | \$ 524,700   | \$ 524,700   | \$ -  |
| REVENUES AND EXPENDITURES DETAIL Revenues Contracts Interest Other Income Total Revenues  Expenditures for Operations Salaries, Wages & Benefits Cost of Food or Goods Sold Utilities Repairs & Maintenance | \$ 55,774,222<br>698,112<br>12,253,046<br>\$ 68,725,380<br>22,660,774<br>9,246,978<br>6,325,603<br>3,199,232 | \$ 55,894,136<br>616,589<br>11,798,779<br>\$ 68,309,504<br>23,467,502<br>9,335,438<br>6,036,583<br>3,271,288 | \$ (119,914) (2)<br>81,523 (3)<br>454,267 (4)<br>\$ 415,876 (5)<br>(806,728) (5)<br>(88,460)<br>289,020 (6)<br>(72,056) |
| Other Operating Expense Total Expenditures  | 10,612,280<br>\$ 52,044,867  | 10,528,832<br>\$52,639,643   | <u>83,448</u><br><u>\$ (594,776)</u>  |
| RESIDENCE SYSTEM FUND BALANCES (June 3  | 0)   |  |   |
| Revenue Fund  | <b>,</b> \$ -  | \$ -   | \$ -  |
| Operation & Maintenance Fund  | 1,000,000  | 1,000,000  | -   |
| Improvement Fund  | 14,605,245   | 9,152,438  | 5,452,807 <b>(7)</b>  |
| Surplus Fund  | 5,049,685  | 3,222,959  | 1,826,726 (8)   |
| SubtotalVoluntary Reserves  | 20,654,930   | 13,375,397   | 7,279,533   |
| Bond Reserve Fund   | 8,075,047  | 6,150,195  | 1,924,852 <b>(9)</b>  |
| Construction Fund   | 24,026,389   | 2,000,000  | <u>22,026,389</u> <b>(10)</b>   |
| SubtotalMandatory Reserves  | 32,101,436   | 8,150,195  | 23,951,241  |
| Total Reserve Balances (June 30)  | \$ 52,756,366  | \$ 21,525,592  | \$ 31,230,774   |

Note: Actual FY2014 amounts are preliminary, subject to final audit adjustments See attached page for explanation of significant variances

# The University of Iowa University Housing FY14 Budget to Actual Variance Analysis

# **Operations:**

(1) <u>Debt Service</u>: Debt service is \$277,176 more than originally budgeted due to the debt service on the Series 2014 bonds, which were issued in the spring of 2014. The bonds were initially budgeted for a summer 2014 issuance date, with interest payments not beginning until FY2015.

#### Revenue:

- (2) <u>Contract Revenues</u>: Contract revenues are slightly lower than budgeted due to the small number of empty beds in the system as of the fall reporting date and throughout the academic year. The original FY2014 budget was based on fall 2013 occupancy of 5,959 beds in the residence hall system. Actual fall 2013 occupancy was 5,868.
- (3) <u>Interest Income</u>: Interest income is \$81,523 higher than originally budgeted due to timing of revenue and expense cash flows.
- (4) Other Income: Other income revenues are higher than budgeted due to the higher than budgeted non-contract food sales, offset partially by lower than budgeted summer conference room and board income.

#### **Expense:**

- (5) <u>Salaries, Wages & Benefits</u>: Salaries, wages and benefits expense is lower than budgeted due primarily to vacancies and turnover experienced throughout the year, particularly in the custodial and maintenance areas of the department.
- (6) <u>Utilities</u>: Utility expenses are slightly higher than budgeted due primarily to increased consumption of steam and chilled water throughout the system.

#### **Balances:**

- (7) Improvement Fund Balance: The improvement fund balance is higher than budgeted due to the timing of costs for projects funded in the current year. \$4,156,482 of costs related to a significant number of improvement projects funded in FY2014 had not yet been incurred as of the end of the fiscal year. The entire improvement fund balance of \$14,605,245 is committed toward funding projects underway or scheduled to begin in FY2015.
- (8) <u>Surplus Fund Balance</u>: The surplus fund balance is higher than budgeted by \$1,826,726 due to a combination of higher than expected beginning balances coming forward from fiscal year 2013, the higher than budgeted net revenues from operations, the timing of debt service payments and the timing of funding for capital projects in the improvement fund.

- (9) Bond Reserve Fund Balance: The balance in the mandatory bond reserve fund as of June 30, 2014 is higher than budgeted by \$1,924,852 due to the issuance of the Series 2014 bonds in the spring of 2014. The bonds were initially budgeted for a summer 2014 issuance date, which would have funded the bond reserve fund in FY2015.
- (10) <u>Construction Fund Balance</u>: The balance in the construction fund as of June 30, 2014 is higher than budgeted by \$22,026,389 due primarily to the issuance of the Series 2014 bonds in the spring of 2014 rather than during FY 2015 as budgeted.

# UNIVERSITY OF IOWA ATHLETIC BUDGET SUMMARY

|   |          | FY 14<br>Budget        |          | FY 14<br>Actuals        |              | Variance             | Explanation<br>Reference |
|---|----------|------------------------|----------|-------------------------|--------------|----------------------|--------------------------|
| WOOME   |          | 9                      |          |                         |              |                      |                          |
| INCOME:   |          |                        |          |                         |              |                      |                          |
| Men's Sports Football                                     | \$       | 21,363,371             | \$       | 21,422,633              | \$           | 59,262               |                          |
| Basketball  | Ψ        | 3,210,935              | Ψ        | 4,119,627               | Ψ            | 908,692              | а                        |
| Wrestling   |          | 475,000                |          | 670,479                 |              | 195,479              | a                        |
| All Other   |          | 12,000                 |          | 22,781                  |              | 10,781               |                          |
| Total Men's Sports  | \$       | 25,061,306             | \$       | 26,235,520              | \$           | 1,174,214            |                          |
| Women's Sports  |          |                        |          |                         |              |                      |                          |
| Basketball  | \$       | 185,000                | \$       | 198,096                 | \$           | 13,096               |                          |
| Volleyball  |          | 13,000                 |          | 18,917                  |              | 5,917                |                          |
| All Other   |          | 13,000                 |          | 15,883                  |              | 2,883                |                          |
| Total Women's Sports                                      | \$       | 211,000                | \$       | 232,896                 | \$           | 21,896               |                          |
| Other Income  | •        | 050.000                | •        | 000 047                 | •            | 00.047               |                          |
| Facility Debt Service/Student Fees                        | \$       | 650,000                | \$       | 683,917                 | \$           | 33,917               |                          |
| Learfield Multi Media Contract Income Athletic Conference |          | 5,707,000              |          | 5,523,884<br>26,446,785 |              | (183,116)<br>991,785 | b                        |
| Interest  |          | 25,455,000<br>500,000  |          | 671,307                 |              | 171,307              | D                        |
| Foundation Support  |          | 12,888,090             |          | 12,635,083              |              | (253,007)            |                          |
| Foundation Premium Seat Revenue                           |          | 8,038,500              |          | 8,386,829               |              | 348,329              |                          |
| NoveltiesBookstore  |          | 3,090,000              |          | 3,372,530               |              | 282,530              |                          |
| General Income  |          | 2,692,436              |          | 3,152,513               |              | 460,077              | С                        |
| Total Other Income  | \$       | 59,021,026             | \$       | 60,872,848              | \$           | 1,851,822            |                          |
| TOTAL INCOME  | \$       | 84,293,331             | \$       | 87,341,264              | \$           | 3,047,933            |                          |
| EXPENSES:   |          |                        |          |                         |              |                      |                          |
| Men's Sports  |          |                        |          |                         |              |                      |                          |
| Football  | \$       | 18,327,693             | \$       | 19,244,171              | \$           | 916,478              | d                        |
| Basketball  |          | 5,108,665              |          | 5,272,626               |              | 163,961              |                          |
| Wrestling   |          | 1,278,639              |          | 1,348,863               |              | 70,224               |                          |
| Other Sports  | _        | 4,392,744              |          | 4,629,724               | _            | 236,980              |                          |
| Total Men's Sports  | \$       | 29,107,741             | \$       | 30,495,384              | \$           | 1,387,643            |                          |
| Women's Sports Basketball                                 | \$       | 3,629,530              | \$       | 3,537,363               | \$           | (92,167)             |                          |
| Volleyball  | Ψ        | 1,277,035              | Ψ        | 1,332,239               | Ψ            | 55,204               |                          |
| Other Sports  |          | 8,489,052              |          | 8,803,090               |              | 314,039              |                          |
| Total Women's Sports                                      | \$       | 13,395,617             | \$       | 13,672,692              | \$           | 277,075              |                          |
| Other Expenses  |          |                        |          |                         |              |                      |                          |
| Training Services   | \$       | 1,645,126              | \$       | 1,651,931               | \$           | 6,805                |                          |
| Sports Information  |          | 655,674                |          | 663,549                 |              | 7,875                |                          |
| Admin. & General Expenses                                 |          | 10,498,064             |          | 10,867,746              |              | 369,682              | е                        |
| Facility Debt Service/Student Fees                        |          | 16,380,966             |          | 16,337,756              |              | (43,210)             |                          |
| Transfer for New Facility Costs & Reserves                |          | 1,000,000              |          | 1,000,000               |              | -                    |                          |
| Academic & Counseling Buildings & Grounds                 |          | 1,868,055<br>9,742,088 |          | 1,869,201<br>10,783,004 |              | 1,146<br>1,040,916   | f                        |
| Total Other Expenses                                      | \$       | 41,789,973             | \$       | 43,173,188              | \$           | 1,383,214            | 1                        |
| TOTAL OPERATING EXPENSE                                   | \$       | 84,293,331             | \$       | 87,341,264              | \$           | 3,047,933            |                          |
|   | <u>.</u> |                        | <u>-</u> |                         | <u> </u>     | <u> </u>             |                          |
| TOTAL OPERATING BALANCE                                   | ¢        | _                      | ¢        | _                       | ¢            | _                    |                          |
| IO IAL OI LIVATING BALANCE                                | φ        | -                      | φ        | -                       | <del>-</del> | -                    |                          |

# The University of Iowa Department of Athletics FY14 Budget to Actual Variance Analysis

#### Revenue:

#### a) Men's Basketball

Men's Basketball revenue was above budget due to additional revenue from home game ticket sales.

# b) Athletic Conference

Athletic Conference revenue was above budget due to additional conference football bowl game and television distributions and supplemental NCAA distributions.

#### c) General Income

Concessions income exceeded expectations and Athletics received a signing bonus due to a contract extension with a seat cushion vendor.

#### **Expense:**

#### d) Football

Football scholarships and general expense were above budget.

#### e) Admin. & General Expenses

Administrative expenses were above budget because of higher postseason travel, higher interview and relocation expenses, and higher supplemental/postseason compensation.

# f) Buildings & Grounds

Utilities, maintenance and custodial services for Carver Hawkeye Arena and Kinnick Stadium were greater than expected.